

Introduction

King Abdulaziz University (KAU) is one of the prestigious Universities established in 1967. Jeddah Community College (JCC) is one of the KAU colleges established in 2002. JCC has recently achieved accreditation from the Chartered Insurance Institute (CII) London, UK. Based on this accreditation JCC is now an approved CII study centre in the Kingdom of Saudi Arabia to teach insurance courses. The training certificates of JCC will contain CII logo.

about CII

- World's largest professional body.
- One of the largest examination bodies in the UK.
- It covers all discipline within the insurance industry.
- Over 115,000 members in more than 150 countries.
- Delivered education to over one million student's in 150 countries over the last 10 years
- Success in CII qualification is universally recognized as a global standard.
- Patron Her Majesty the Queen.

Who Should attend the Training ?

- Insurance company's employees
- Broking firms employees
- Survey Surveyors / Insurance Consultants/Insurance Agency.
- Candidates who wish to pass CII courses
- Candidates who wish to enhance working skills.
- Companies who wish to have skilled and efficient insurance employees.

Training Period / Length

- Training would be flexible and tailor made to match the firms needs.
- The training may range from 3 to 10 days.
- Teachers are CII qualified with industry experience.

About Training Program

Jeddah Community will be providing training to those who wish to pursue insurance career. Training will be given for the following insurance specialization courses using CII and Saudi Arabian Monetary Agency (SAMA) material. This will prepare the students to sit for the CII qualification exams as well as it will provide the students with the knowledge of SAMA rules, regulations and provisions.

- Introduction to Insurance (WO1/IF1/SAMA)
- Regulations of Insurance (WO1/SAMA)
- Basics of Motor Insurance (IF5/SAMA)
- Basics of Health Insurance (IF7/SAMA)
- Insurance Broking (P81/SAMA)
- Underwriting Practice (P80/SAMA)
- Claims Practice (P85/SAMA)



CII

PATRON HER MAJESTY THE QUEEN

This is to certify that

Jeddah Community College

has achieved

Accredited Professional Development Centre status

for its training provision for

insurance training courses

Certificate Date: 02 March 2015 – 16 December 2017

Chief Executive Officer

Director,
Accreditation Services

Certificate no: 8000/032015

This certificate remains the property of the Chartered Insurance Institute and may be withdrawn should the terms of the award be contravened

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Training Hours



OBJECTIVES

- Define the origin of insurance and its development up to the present time.
- Explain the basic elements of the insurance industry.
- Describe the nature of insurance and its mode of operation.
- Explain why the business of insurance protects society.
- Demonstrate an understanding of insurance terms and concepts
- Identify the benefits of insurance and insurance market in Saudi Arabia.
- Describe the major types of insurance providers available in Saudi Arabia market
- Define the nature and main features of risk
- Explain the concept of risk and risk perception.
- Illustrate the risk management function and process.
- Explain the nature and main features of insurance.
- Define the basis of insurance as a risk transfer mechanism.
- Analyze the main classes of insurance.
- Build the structure and main features of the insurance market.
- Illustrate the main legal principles governing the making of an insurance claim.
- Define the main legal principle governing insurance contract
- Define insurable interest and its application
- Describe the principle of utmost good faith applies to contracts of insurance
- State how the principle of proximate cause applies to insurance
- Define indemnity and illustrate its application to insurance contract
- Describe the principle of contribution and when and how it applies to the sharing of claim payments between insurers
- Discuss the principle of subrogation and its application to the insurance contract
- Discuss some of the famous case law related to the principles of insurance.

OUTLINES/TOPICS TO BE COVERED

- History and origin of insurance and its development up to the present time.
- Basic elements of the insurance industry.
- The nature of insurance and its mode of operation
- Explain why the business of insurance protects society
- Demonstrate knowledge of basic insurance principle
- State the nature and function of the documentation used in insurance
- Explain the characteristics of the insurance contract
- Define and identify the characteristics of various types of insurance policies
- Discuss insurance pooling system
- Discuss how insurance functions
- Discuss the equitable contribution and why it is important for insurance to be fair for everyone
- Discuss the types of insurance companies and intermediaries and other independent bodies associated with insurance
- Insurance market in Saudi Arabia and insurance regulation
- How studies of insurance profession can help in future career
- Describe the concept of risk
- Illustrate the characteristics of various categories of risk
- Outline the components of risk
- Describe need for insurance, pooling of risk, benefit of insurance, risk sharing
- Define risk management
- Explain the process of risk management
- Describe the steps involved in the risk management
- Explain the alternate risk management technique
- Outline alternate risk transfer mechanism
- Demonstrate the risk assessing loss exposures
- Explain the risk management check list, charts, emergency management plan.

TRAINING FEATURES

- Training Certificate will be provided having CII and KAU logo.
- Trainees will practice case studies and exercises similar to those given in the CII Exams.
- Upon completion of this training course student's can sit for CII Award in General Insurance (WO1) or Insurance Foundation Course (IF1) certificate exams.
- Trainers are CII qualified teachers/Members.
- For training CII /SAMA materials will be used

OBJECTIVES

- Describe the role of regulators in the insurance industry
- Discuss the importance of establishing and maintaining capital adequacy
- Outline the main features of anti money laundering
- Discuss fraud and its implication
- Explain the ethical standard and suitability
- Describe the internal control system
- Explain Saudi Arabian Monetary Agency (SAMA) - Insurance Law
- Describe the Saudi Arabian Monetary Agency (SAMA) Insurance Implementing Regulations and Supervision Regulations.
- Discuss Market Code of Conduct Regulations (MCCR).

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Training Hours



OBJECTIVES

- Training Certificate will be provided having CII and KAU logo.
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- Upon completion of this training course student's can sit for CII Award in General Insurance (W01) or Insurance Foundation Course (IF1) certificate exams.
- Trainers are CII qualified teachers/Members.
- For training CII/SAMA materials will be used.

OUTLINES/TOPICS TO BE COVERED

Role of the regulator:

- The role of the regulator in the insurance industry
- The international standard setting body for the insurance industry, the IAIS
- The international standard setting body in relation to financial crime, the FATF
- The different types of regulatory approaches (including principles-based ,risk-based and Prescriptive-based regulation)
- Prudential and market conduct regulation;
- Tools used by regulators to supervise the industry.

Capital adequacy:

- The importance of establishing and maintaining capital adequacy
- The different approaches to capital adequacy
- The relationship between capital adequacy and solvency controls levels.

Anti money laundering and counter terrorism financing:

- The regional and global problem -The FATF definition of money laundering
- Know your client: the main principles.

OUTLINES/TOPICS TO BE COVERED

Fraud:

- *The different types of fraud faced by insurers*
- *Fraud management by the insurer.*

Ethical standards and Suitability:

- *The scope and operation of the CII ethical code of practice in broad outline.*
- *The objectives of fit and proper requirements and the risks of unsuitability.*

Internal control system:

- *Risk management frameworks outlined*
- *The role of compliance and audit*
- *Establishing a customer complaints procedure.*

Saudi Arabian Monetary Agency (SAMA) Insurance Law Supervision:

- *Law on Supervision of Cooperative Insurance*
- *Companies – Article 1 to Article 25*

Saudi Arabian Monetary Agency (SAMA) – Insurance Implementing Regulation and Supervision Regulations:

- *Outsourcing Regulation for Insurance and Reinsurance Companies and Insurance Service Providers*
- *The Unified Compulsory Motor Insurance Policy*
- *Anti-money Laundering & Combating Terrorism Financing Rules*
- *Investment Regulations*
- *Online Insurance Activities Regulation*
- *Insurance Intermediaries Regulation*
- *The Regulation of Reinsurance Activities Regulations for Supervision and Inspection Costs*
- *Risk Management Regulation*
- *Anti Fraud Regulation for the insurance companies*
- *Insurance Market Code of conduct Regulations*
- *Implementing Regulations.*

The role of the regulator in the insurance industry

- *The international standard setting body for the insurance industry, the IAIS. Prudential and market conduct regulation*
- *The international standard setting body in relation to financial crime, the FATF. The importance of establishing and maintaining capital adequacy.*
- *The relationship between capital adequacy and solvency controls levels. The regional and global problem. The FATF definition of money laundering*
- *The different types of fraud faced by insurers*
- *Fraud management by the insurer. The scope and operation of the CII ethical code of practice in broad outline. The objectives of 'fit and proper' requirements and the risks of unsuitability.*
- *Risk management frameworks outlined*
- *The role of compliance and audit*
- *Establishing a customer complaints procedure*

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Training Hours



OBJECTIVES

- Apply the principles contained within motor insurance to a given set of circumstances
- Understand the legal and regulatory considerations for motor insurance
- Apply the legal and regulatory principles for motor insurance to a given set of circumstances
- Understand risk assessment, rating and underwriting for motor insurance
- Apply the principles contained within risk assessment, rating and underwriting for motor insurance to a given set of circumstances
- Apply the principles of information and communication technology as this relates to motor insurance to a given set of circumstances

OUTLINES/TOPICS TO BE COVERED

- Fundamental of motor Insurance
- Types of motor insurance
- Types of motor Insurance polices
- Provision of EU Directives applicable to motor Insurance
- Motor Insurance third party rules and laws
- Legal and regulatory principles for motor insurance
- Saudi Insurance Law in respect of Third Party Claims
- Saudi Insurance Law for property damage and bodily injury compensation
- General principles of rating and underwriting individual risks in motor insurance
- Rating and underwriting consideration specific to private motor cars, motorcycles, commercial vehicles and motor fleet.

TRAINING FEATURES

- Training Certificate will be provided having CII and KAU logo.
- Trainees will practice case studies and exercises similar to those given in the CII Exams.
- Trainers are CII qualified teachers /Members.
- For training CII/SAMA materials will be used
- The course will prepare you to sit for CII IF5- Motor Insurance exam.



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Training Hours



OBJECTIVES

- Illustrate the structure of the healthcare insurance market
- Explain the key features of healthcare provision in the Saudi Arabia and overseas
- Understand risk assessment, rating and underwriting considerations
- Apply the principles of risk assessment, rating and underwriting considerations to a given set of circumstances
- Know the principles contained within law and regulation.

OUTLINES/TOPICS TO BE COVERED

- Fundamental of Health Insurance
- Health Insurance –A perspective of Saudi Arabia
- Types of Health Insurance polices
- Understand the structure of the health care insurance market
- Basics principles of health insurance
- Understand the key features of healthcare internationally provision in the Saudi Arabia and overseas
- Health Insurance Market
- Describe the key features of healthcare insurance provision in Europe, USA, Australia, Asia ,South Africa and Arab countries.



TRAINING FEATURES

- Training Certificate will be provided having CII and KAU logo.
- Trainees will practice case studies and exercises similar to those given in the CII Exams.
- Trainers are CII qualified teachers/Members.
- For training CII materials will be used
- The course will prepare you to sit for CII IF7- Health Insurance exam

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Training Hours



OBJECTIVES

- Explain the key aspects of the regulatory and legal environment within brokers operate
- Clarify the role of the broker in meeting client needs
- Simplify the role of the broker in the negotiation and placing insurance contacts
- Explicate the role of the broker in selecting insurers
- Illustrate the role of the broker in the design and operation of insurance program
- Analyze the role of the broker in the claims negotiation, collection and payment process

OUTLINES/TOPICS TO BE COVERED

- Explain key aspects of the regulatory and legal environment within brokers operate
- Describe how the law of agency applies insurance brokers in respect of the various roles they could undertake
- Define the scope of the FCA and key relevant regulatory definitions
- Explain the role of the broker in meeting client needs
- Broking Business Structure
- Describe the approach to demands and needs suitability statements
- Describe the functions of broker.
- Understand the role of the broker in the negotiation and placing insurance contacts



TRAINING FEATURES

- Training Certificate will be provided having CII and KAU logo.
- Trainees will practice case studies and exercises similar to those given in the CII Exams.
- Trainers are CII qualified teachers/Members.
- For training CII /SAMA materials will be used
- The course will prepare you to sit for CII P81- Insurance Broking exam.

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Training Hours



OBJECTIVES

- Describe key aspects the legal and regulatory environment of underwriting
- Know the main influence on underwriting
- Cite the underwriting policy and practice
- Mention to the main statistical techniques of measuring risks and relationships and their application to insurance
- Declare the role and significance of reinsurance
- Analyze the principles and practice of risk pricing.

OUTLINES/TOPICS TO BE COVERED

- Explain the relationship between underwriting and capital and solvency requirements
- Implications of writing international business
- The corporate underwriting strategy
- The different types of underwriting strategy
- The importance of moral and physical hazards in setting an underwriting policy
- The marketing strategy – use of branding, distribution channels and commissions.
- Liaison between underwriting and claims functions, especially reserving Understand the main statistical.
- General principles of rating and underwriting individual risks in motor insurance.

TRAINING FEATURES

- Training Certificate will be provided having CII and KAU logo.
- Trainees will practice case studies and exercises similar to those given in the CII Exams.
- Trainers are CII qualified teachers/Members.
- For training CII /SAMA materials will be used
- The course will prepare you to sit for CII P80- Underwriting Practice exam.



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Training Hours



OBJECTIVES

- Know key aspects of regulatory environment of insurance claims
- Determine the existence of cover
- Conclude the importance and uses of claims information
- Terminate the investigate and determine indemnity or liability
- Analyze the effective negotiation and settlement of claims.

OUTLINES/TOPICS TO BE COVERED

- Know key aspects of regulatory environment of insurance claims
- Key elements of FCA regulation, Treating customers Fairly
- Regulation of outsourcers and third party administrators
- Provision of EU Directives applicable to motor Insurance
- Insurance and EU laws
- Application of fundamental policy conditions
- Insurance and Policy Conditions

TRAINING FEATURES

- Training Certificate will be provided having CII and KAU logo.
- Trainees will practice case studies and exercises similar to those given in the CII Exams.
- Trainers are CII qualified teachers/Members.
- For training CII/SAMA materials will be used
- The course will prepare you to sit for CII P85- Claims Practice exam.





Training Application Form

First Name	Last Name	Age	Nationality
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Address

City	PostCode	Mobile	E-mail address
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Your employer name (if any)	Your schools/ Institution details
<input type="text"/>	<input type="text"/>

Academic Qualification	Your ACCA Identification number (if any)
<input type="text"/>	<input type="text"/>

Have you ever taken the CII Exam? If yes, what are the courses you have already passed?

Yes No

Have you ever taken training (preparation) for any of the ACCA courses?

Yes No

If Yes, please indicate the name of the institute

What are the courses you would like to take training in? (you may tick more than one box)?

Introduction to Insurance	(W01/IF1/SAMA)	<input type="checkbox"/>
Regulations of Insurance	(W01/SAMA)	<input type="checkbox"/>
Basics of Motor Insurance	(IF5/SAMA)	<input type="checkbox"/>
Basics of Health Insurance	(IF7/SAMA)	<input type="checkbox"/>
Insurance Broking	(P81/SAMA)	<input type="checkbox"/>
Underwriting Practice	(P80/SAMA)	<input type="checkbox"/>
Claims Practice	(P85/SAMA)	<input type="checkbox"/>

How did you hear about us?

Signature	Date
<input type="text"/>	<input type="text"/>